The DaWei Laws
by David A Robinson, PhD.

Introduction

Have you ever wondered why things don’t go your way, why you sometimes seem to be working so hard for such little reward, or why people react to you in ways that don’t seem to make sense to you? If so then you are entirely normal, because the key to these and other anomalies doesn’t lie in human understanding but in something far greater. This book will reveal to you the universal laws that drive and guide everything that happens in the world, including all the things we cannot see, feel, hear, smell or taste.

If you are one of the people that intuitively knows that a world exists beyond the limitations of our physical senses, this book is for you. If you’ve never quite fathomed the rhyme or reason behind life and death, or if you’ve experienced any confusion or religious pre-conditioning, this book represents an opportunity for you to see life from another perspective. While it is a perspective that only the universe, in its greatness, actually experiences in totality, it is one in which we are full-blown participants, perhaps willingly or perhaps not, and probably unwittingly.
In the following chapters we embark on a fascinating journey of discovery. To fully appreciate the DaWei Laws you will need to unlearn anything you currently assume to be true that doesn’t resonate entirely with your spirit, for our truth exists not in that which we acquire by indoctrination, but that which we intuitively feel. It is that which connects us unwaveringly to the source of all life, the source of all matter, the source of all that we sense and don’t sense. It is, unashamedly, Energy.

To get the most out of this book, there is only one condition you should accept right now. It is that you need to be prepared to open your mind to new paradigms of thinking. That is hard to do, so the easiest way to approach it is to decide upfront not to be limited by the things you think you already know. You must be willing to consider something new, even if it goes against what you have been taught before. If you truly want to discover the universal laws governing everything we think, say and do, you cannot block out energy by clinging to the views you have been subjected to by other well-meaning persons and conditioned to accept as ultimate truth.
What in the World are we Doing?

We are the energy we are living. Energy is as infinite as the possibilities it inhabits. It is us; it connects us and engulfs us. It is, at once, the dots as well as the joining thereof. Why do we try to fight against it?

All that is required is that we be an authentic conduit for the universal energy we carry and inhabit — no more, no less. Trying to be something we are not is futile — we cannot fool the universe. Continuous change is inevitable, but not pre-destined. We choose, and our choices have consequences, beyond the constraints of this time and space. In evolutionary tradition, it is both purposeful and consequential that we exist as the manifestation of the energies we attract.

Striving is unnecessary. Stress is productive only if it helps us auto-correct, by bringing us to the awareness that we need to redirect our energies in more productive ways. When the French philosopher, Descarte announced “I think, therefore I am”, he experienced a moment of truth. When we realise that we are what we think, and know that our thoughts are the continual interactions of energies, governed by the DaWei Laws, we will
truly discover the foundation for productive thinking and begin to fulfil our intended roles as energy conduits, ushering and celebrating universal evolution through our authentic choices, made within the constraints of our human existence.

I will now briefly explain each of the seven DaWei Laws. Those who are observant will find ample empirical data in every aspect of their daily lives. More importantly, though, as you read these universal truths you will find that they resonate with the innate yearning of your spirit, for the DaWei Laws are not only scientific, but also philosophic and spiritual.
The First DaWei Law – Energy Flows Toward Optimal Utility

Have you ever felt so uncomfortable in a job that you dread getting up and going to work every day. If so then you understand the meaning of ‘disutility’. Each of us yearns for optimal utility. We experience it when we feel empowered, fulfilled and victorious. That is why people seek out ways to achieve that feeling. It may be achieved through study, relationships or sport.

Frederick Herzberg was the first modern-day social scientist to note that one of the strongest motivations for people to apply their energies to work is the feeling of satisfaction they derive there from. It has been said that a person can accomplish any amount of work as long as it is not what they have been told to do at that time. It seems humans are averse by design to being forced into activities they don’t themselves choose. The right to choose is empowering. We feel victorious when we gain mastery over any force that prohibits us from being our true authentic self.

But what is optimal utility? It is our highest purpose. We know this to be true because whenever we act out our highest purpose we feel completely empowered, fulfilled and victorious. When we
find ourselves in situations where we are able to act out our highest purpose, it is verification that we know, at that very moment, that we are being the most effective energy conduit that we can be.

Take, for example, the long distance swimmer. She exerts a lot of energy on her daily regimen of swimming. Stroke after stroke she invokes the scientific principles of force multiplied by distance, covering miles of dedication in preparation for the day when she finally faces off her compatriots in a swimming race. During the race she exerts even more energy to cope with the stress of competition as well as the actual swimming. Why does she do this?

First it is important to know that the energy is not being ‘used up’, wasted or expended. It is being converted. That means it is being purposefully applied with a particular intent. In this case, her intent is to win the race, because that is what brings her optimal utility, as manifested by those feelings of empowerment, fulfilment and victory. As long as there is utility, the energy is content to flow in that direction. Energy intends itself toward utility and that is exactly where it flows.
Now suppose the swimmer had no hope of winning a race. In order for her to continue her swimming regimen, she would have to be intended toward another goal that provides utility. She might say “I am doing all the training and racing because by so doing I am learning perseverance”. Well, that then tells you that her need, her soul’s desire, is to gain personal mastery over perseverance. The energy she exerts while swimming is utilised to convert force multiplied by distance into perseverance.

Now suppose she indeed felt and believed she had eventually mastered perseverance, that need would then be fulfilled and she would no longer feel inclined toward long distance swimming. She may, however, be willing to build a home a family, all of which is hard work, if and only if the energy exertion (conversion) represented by that work would hold utility.

When something ceases to hold utility, energy loses its inclination to flow in that direction. This explains why businesses close down, why marriages are dissolved, why governments change, why plants, animals and people pass over to other forms of existence. It is because the energy starts to flow in a different pattern – one that resonates with intent, which is in turn a
response to the natural design of the universe, whereby energy flows toward optimal utility.

We are all energy. Everything that is, was and ever shall be is energy. It is all made up of energy that is found in various combinations. For the sake of simplicity let us say there are essentially two forms of energy. We will call them potential energy and kinetic energy. Kinetic energy is visible to us because it manifests in motion. Potential energy, on the other hand, is less obvious. Solid states are predominantly potential. What we call liquids and gasses are mostly kinetic, to varying degrees. The human body, as a composite mass of solid, liquid and gas, is both kinetic and potential. Energy is constantly on the move as it migrates between potential and kinetic, converting matter to energy and back again in one continual flow.

What causes the flow? The notion of utility is integral to an understanding of flow. The universe abhors stagnation and disutility. From this is naturally derived the human intention toward activity. Unproductive activity is associated with disutility, therefore productive activity is favoured by the universe. Because energy will flow toward optimal utility, it will always flow toward activities that are productive. The universe
ultimately decides to what degree an activity contains utility, not humans. Hence, though we experience, influence and are integral to energy flow, we neither control it nor fully comprehend its non-linear properties. As humans, we actively go about our daily business largely unaware of the ways in which we are utilised as the conduits for energy flow. Various synergies, syntheses and serendipitous events, sometimes collectively referred to as coincidence; are the sensed result of these energy flows. When we sense these, it is because of two phenomena. The first is that all life forms are designed to allow the energy to flow. The second is that we progressively and sequentially improve our awareness of that purpose and consequently increase our capacity to fulfil it.

Human activity can be broadly classified as either ‘dot-making’ or ‘dot-joining’. Dot makers derive utility from constructing a personal reality that takes on a form of certainty to them, according to the limits of their respective imaginations. Dot joiners, on the other hand, construct their reality by linking the personal realities of those with whom they connect. This they do in infinitely various ways, thereby creating some semblance of order or chaos, as the case may be, according to the limits of their respective imaginations. The Energy Law of Energy explains why some people remain ‘dot makers’ while others gravitate to
consciously fulfil the higher role of ‘dot joiners’. While both roles are purposeful, dot-joining is less common in humans, yet contains more utility for the universe.

Creativity is a form of utility that actively seeks to connect, or disconnect, the dots as we know them, so as to allow the divergence of energy. This is analogous to energy ‘particles’ disconnecting and re-assembling in new and varied combinations, although in reality the energy is not particulate, but ethereal – infinitely variable and inconsistent. In short, it simply flows.

Anxiety may be explained as the extent to which an individual experiences unresolvable uncertainty, thus the desire to resolve it is a productive human endeavour, which explains why so many people place so much effort into analysis. We have heard of ‘analysis paralysis’. It is what happens when we spend inordinate amounts of energy making dots. It forces energy to converge on something we can understand, thus we limit our experience of the universe to our human, individual and collective, constraints.
Just a thought:

Suppose you wanted to do something that was bad for you. What would you expect a benevolent universe to do? Would you be surprised if all the forces of the universe conspired to teach you the error of your intent?

When you don’t always get what you want, it could be that you want something that isn’t good for you.
The Second DaWei Law – Like Energies are Attractive

When entrepreneurs want to grow a business, they look for a younger person who can be nurtured into their way of thinking. What they are really seeking is someone with similar energies. Now there is a difference between the energy that makes up our being, our character and our personality. These are three different categories or combinations of the universal energy that is consolidated into the form of a human life. The energy that makes up our being is composed from a combination of what we know as solid, liquid and gas. The exact combination of these is unique to each individual. Scientists have determined that the key to the formula for a human life is dictated by the body’s genetic code, which manifests as an acid, known popularly as DNA. Encapsulated in this code is the foundation for the development of the other two categories of our energy conduit, namely character and personality.

Personality is the least structured part of our energy conduit. Psychologists such as Karl Jung taught us that the personality is subject to change through social constraints and responses to experiences, which may be modified by education or conditioning. It is usually a mistake for the entrepreneur to employ people with
the same or very similar personalities as his own, although he is most likely to be inclined to do so.

Character is that part of a human being’s meta intelligence that governs how we decide how to grow our personality. The energy for character development is denser and therefore less fluid than that directed toward personality. It is popular for business leaders to ensure that their companies promote a set of corporate values, designed to impress upon stakeholders that the company’s decision-making processes are ethical and wise. In smaller firms, the enterprise takes on the values of its founding father, the entrepreneur. In a sense the founder implants his own DNA into the organisation. Entrepreneurs do well to employ people with similar character traits as themselves, even though every team does require a combination of different, yet complimentary, personalities.

Have you ever noticed how, when two or more people become very close, spending more and more time with each other, they start to resemble each other. The reason for this is obvious in the light of this second DaWei Law. As they take on a common goal, their respective energies are increasingly channelled in a parallel direction, in line with their shared intent. They also naturally
begin to influence each other’s thinking. At the meta level, where thoughts about values, beliefs, morality, constraints and other core drivers of response to stimuli are formed, their parallel development leads to a convergence in character and habits. Concurrently, and at a more visible level, their ever-approximating communication styles, dress sense, day to day routines and responses to others manifest as personality similarities.

Once we gain an understanding of the second DaWei law we will sense that it is at work everywhere. Look for the personality similarities emanating from shared values and common intent and see the purposeful application of it. Look at the effect a prison term has on an inmate. Take a look at a group of homeless people and see how they all look and act the same. Take long hard look at your business, school, church, sports team, community or organisation and sense how the dominant culture is both a synthesis of the energies of the people it comprises and an influencer of the energies that new members display. Similar energies are attracted to each other. It may be that energy has a frequency and a wavelength, as do radio waves, but the actual mechanics of how that happens is not the issue.
Humans have made the observation that opposites attract, but this has been based solely on physical characteristics. The fact is that unless the energies are like-directed, no amount of physical characteristics, whether opposite or similar, will forge cosmic attraction.

We attract whatever we focus on. It matters not whether the focus is positive or negative. If we are carrying around thoughts and images of something, we will attract it. If we should enter a dark room, we simply turn on the light, rather than try to chase away the darkness. So our focus is on the light, not the dark. Too often humans concern themselves with what they don’t want, instead of what they do want. By focussing on what they don’t want, they continue to attract it.
Just a thought:

Suppose you found yourself attracted to things that were harmful to you. Would you expect a benevolent universe to do that to you? Of course you will be attracted by like energies. We have always perceived it that way. Remember the idiom, ‘Birds of a feather flock together’.

When you are attracted to something and it is attracted to you, there is always a purpose, though it may sometimes not be what you think.

What we suppress comes up around us. What we resist persists.

Think about that as you consider the third DaWei Law.
The Third DaWei Law – Visualisation Directs Attainment

Sportsmen know this law well. Before taking a kick at goal, football players visualise the ball going between the posts. Before taking the free throw, basketball players imagine how the ball will land in the ring and fall through the net. Swimmers see themselves winning a race, standing on the podium, having the gold medal placed around their neck. Sure, not every athlete wins gold, but the point is no athlete ever wins gold that did not first believe they could!

Why is this so?

The DaWei Law of Visualisation is at play everywhere. Our bodies’ responses are controlled by our nervous system, which is in turn controlled by our thoughts, which are informed by our beliefs. When we visualise something as if it is accomplished, we in effect give our thoughts permission to believe it can be done. These thoughts then naturally direct the nervous system to cause the body to do it. When Nike coined the slogan ‘Just Do It’, they were appealing to us all just to go ahead and do whatever it is we believe we can. The opposite is also true, of course. Unless we believe something can be attained, there is no way we will give
ourselves permission to direct our energy toward its accomplishment, ergo we will never get it. End of story.

Now, it is still possible to believe you are capable of achieving something and then never actually achieve it. Why is that? There may be two reasons. The first is that you are simply too lazy to exert the energy in that direction. Having the power to visualise a result is useless unless one harnesses and directs energy toward that goal. The second is that you decide not to pursue it.

Now the reasons you would decide not pursue it are also governed by the DaWei Energy Laws. Suffice for now to say that our choices are influenced by the laws of flow, attraction, recognition, evolution and reciprocity. While there is no inherent conflict between these laws, we are sometimes conditioned to place higher priority on one or another, and in some cases to ignore them altogether. This we do at our peril, as we upset the balance, yet even that is purposeful.

In general we will choose that which provides us with the optimal psychic satisfaction, which is nothing more than a balanced combination of utility and recognition. The laws of attraction, evolution and reciprocity, while designed to aid
optimisation in choices, sometimes harbour constraints, which are themselves the result of unwise choices. Choices should therefore always be intended toward a clearly visualized goal.

Now goals should not be so lofty that they are too distant to be in focus. When we drive a car, we see only about two hundred metres ahead of us at any moment, yet we are able to drive continuously for countless miles. That is because our vision is extended in equal measure with our forward motion. The further we travel, the further we see ahead. So we should always visualize the road ahead, but in ‘bite-size chunks’.

In business, there are different types of goals. Strategic goals are first envisioned or visualized, then a set of utility bearing actions are implemented, each taking the company closer to its intended destination, invoking the first DaWei Law. As the company approaches a state similar to that previously envisaged, recognition is bestowed on those bearing and being borne by the like energies that form the vortex created by their combined endeavours, thus in accordance with the second and fourth DaWei Laws and managers are encouraged to re-envision, to stretch their imagination further ahead, setting new and bolder goals, and so on, to the cause of evolution, the fifth DaWei Law, and evoking reciprocity, the sixth DaWei Law, along the way.
We can direct our energies toward any manifestation we choose. The only limitations are the constraints imposed by our physical bodies. When we dream we can go places and do things as if we were unconstrained by a body. In dreams imagination and implementation happen concurrently. In bodily reality it takes a lot longer for a dream to be realised. Everything that was ever invented on this earth came about as the result of a single initial thought in the mind of a single individual. The mind is powerful to direct our thoughts. If we focus on a goal and visualise it clearly and place ourselves with it in our mind’s eye, it will come about as surely as we are alive. It will surely take time and work, because we are constrained by space and time. We should not, however, believe our constraints more than we believe our imagination. What man can imagine, man can do. Every idea that ever came to fruition started in the mind of one person, though there would surely be many people who contributed along the way, with much hard work and channelled energy. We are never given a dream without also being given the means to reach it.

As surely as we can attract what we imagine through visualisation, focus, hard work and persistence, it is equal and
oppositely true that we are totally incapable of achieving anything we cannot imagine ourselves achieving. Our imagination is elastic to the extent that we allow it to be. That is why success breeds more success. Once we have achieved one thing we set our minds to, we then go on and ‘stretch’ our minds a little further and set our sights on new frontiers. The mind’s eyes are more powerful than our physical eyes. Our mind ‘sees’ possibilities and we are equipped with physical eyes so we don’t bump into physical objects while pursuing our dreams. Visualisation improves with practice. Refusing to visualise or ignoring the importance and (divine) purpose of visualisation may be the ultimate sin, because it limits our destiny.
Just a thought:

Have you ever seen someone hit a target without taking aim? If they did, it happened by mistake, an accident. Some people live their whole lives as one big accident, aiming for little and achieving the same.

Whatever we are intended toward we will eventually attain.

Think about what you want to become, and then channel your energies there.
The Fourth DaWei Law – Recognition Lubricates Flow

Recognition is a form of validation. Validation recognises our very existence. It says that we exist, that we have purpose, that we have been noticed, that we possess utility, and that we have contributed to the greater flow of energy.

We know that energy flows toward optimal utility. Recognition may therefore be thought of as the lubricant that assists the flow. Just as motor oil facilitates the longevity of moving parts in an engine, human beings the world over are infinitely malleable. The behavioural scientists, such as Hawthorne, Maslow, Herzberg, were quick to realise this. Our thoughts and actions gravitate toward situations where we are rewarded. Recognition is the general term for reward, which has monetary connotations.

Recognition has two main forms, namely external and internal, and many levels. Without validation, we might question our ‘aliveness’, certainly our self-worth.

Recognition is increasingly sought, in the modern-day world, from external sources. People try to mirror others, hence we have a proliferation of fashions and fads, whereby followers are literally
Fashion clothing is the modern-day uniform. Billabong, for example, has become a global clothing brand because of its association with the ‘cool, laid back surfing lifestyle’, assisted by their iconic slogan ‘Only a Surfer knows the Feeling’. It matters little that ninety percent of the people walking around in Billabong branded t-shirts, board shorts and caps have never ever surfed. The point is they feel as if they have. By wearing the uniform, they have a sense of belonging. They feel validated.

Recognition can also be an internal phenomenon. Self-actualisation, for example, is an advanced form of internal recognition, and explains why some people have an amazing ability to persist toward goals they set for themselves, without necessarily requiring any external recognition.

A person’s need for recognition, and the nature of the validation they seek, is closely related to their locus of control. Those possessing an internal locus of control are more likely to self-actualize, while those with an external locus of control rely on external validation for their sense of recognition. Either way, recognition fuels utility by lubricating the continuous flow of energy toward whatever it is we need to feel alive and worthy.
Every man, woman and child seeks validation. We all yearn, in our innermost souls, for something that reminds us we are, we exist, we belong to something, something greater than ourselves, that we are purposeful, that our being ‘alive’ has value beyond our own instinctive fight for survival.

This urge is in accord with the fourth DaWei Law. You see, it works like this.

Suppose you toil away night and day at something you strongly believe in and have visualized attaining, yet there is no feedback to you that reinforces the fact that you are progressing steadily toward your goal. Inevitably you will run out of ‘fuel’ and your journey, however well-intended, will grind to a halt.

What is missing?

Like a motor car engine that ran out of oil, you are lacking lubricant. Now the human body is capable of producing its own lubricant. It too is formed with the very energy we conduct and channel. We might call that lubricant recognition. Frederick Herzberg was the first to prove that there are certain innate
motivators among human beings, such as self-satisfaction and productive endeavour, which we now understand to be utility.

Some people have not developed the ability to create their own lubricant and therefore rely on others to lubricate them. The lubricant is still called recognition, but it exists in a different energy form – one that is absorbed from around us, not produced within.

It is important to develop the capacity for internal recognition, as external recognition is in short supply. Those around us are usually so busy seeking validation for themselves that they neglect to give sufficient validation to others.

So, what is the secret to this lubricant? There are two principles governing recognition.

The first principle – the giving of recognition, whether to self alone or to self and others concurrently, is an acquired skill. It can best be acquired through the example set by others. This means that unless you have been fortunate enough to have, as a mentor, someone who was able to produce recognition sufficient
to fuel their internal needs and skilful in sharing the surplus with you, you will most probably not know how to do it yourself.

The second principle is that it should be given away and not sold. In modern-day society, too often recognition is withheld and, as if it is an economic commodity, and traded only in exchange for another form of utility. Humanity has developed the bad habit of withholding what others need, unless it can be traded for something in return. For example, if an employee works extremely hard and long and achieves exceptional productivity for the firm, the boss of the firm might then offer some form of recognition. That recognition usually takes the form of a monetary reward. The reduction of an essential lubricant to a commercial commodity explains why it is in such great demand and short supply. The economics of exchange should never have been the governing principle to the granting of recognition to another human being, but we have made it so.

Recognition is in fact a key driver of utility, rather than the result. In other words, whereas validation is due to everyone at all times simply because they exist, recognition is a way to ‘pay it forward’. The practice of tipping came about because people became aware that they would receive better service if they
afforded recognition to the service provider before the service was delivered. T. I. P. is short for ‘to insure preference’. It used to work, but the reduction of the concept to a monetary transaction has limited its effect. Nowadays we are hard pressed to find good service and if we tip it is usually at the end, reluctantly and out of habit. The tip provides no recognition to the recipient. It is simply expected, and is consequently no longer causative to utility. One is far more likely to secure a service-provider’s best attention by uttering a few words of praise, gratitude or commendation. This proves that the law of recognition is, in essence, still alive and well, just perverted by the impact of mercenary habits.

That people have become obsessed with their own reflection is obvious. Whilst many bask in their own image, is it not tragic that over ninety-nine percent of the world’s wealth resides with one percent of the world’s people? In order to lubricate the flow of energy and play out our purposeful role as humans, in helping to ensure that the energy is able to flow toward optimal utility, we need to recognise the unique potentiality in every living organism, without regard to what we can get from it.
Just a thought:

Suppose you wandered around for a day without being noticed by anyone or anything, as if you were truly invisible, non-existent to others. It has been said that there is no more fiendish punishment.

How would you feel? Would it be fair to say you would be unlikely to feel any great sense of self-worth?

Are you then the same person? The only difference would be that you were not receiving any recognition. And that, my friend, makes all the difference in the world.

No lubricant; no flow.
The Fifth DaWei Law – Evolution is the Ultimate Purpose of Flow

This law has very little to do with the question of whether or not man came from apes. Evolution is a constant in the energy realm. Every atom in every molecule in every cell in every organism in every physical object is constantly evolving. In like manner, every energy particle (the word particle is used only analogically, since energy is not limited to any particular structure) is constantly evolving. In addition, energy is continuously and freely migrating from potential to kinetic and various combinations and composites. Human beings are at once, imagining, analysing, ingesting, digesting, growing, interacting, communicating, integrating, procreating, re-generating, i.e. evolving. Through our thoughts and actions we reconstruct our universe each moment. When living forms cease to evolve, they die. Death is not the end of energy. The energy is never-ending; it continues in a different form.

Are you the same person you were ten years ago? Are your interests the same as they were last year? Was today the same for you as yesterday?
Of course not. It is impossible to disregard the fifth DaWei Law. All the energy flowing through you is ultimately aimed at facilitating the process of evolution — of you and all around you. Plants grow, eggs hatch, caterpillars turn into butterflies. Volcanoes erupt, the earth quakes, tsunamis may ravish small islands. It is well known in geology that some of today’s mountains were once below the ocean’s surface. Maybe the continents were once joined in a single land mass; maybe not. We don’t know for sure about that. But what we do know is that with each passing moment, things change. You can never experience the same river twice, since the water is in a constant state of motion. Like energy, it is flowing, sometimes fast and at other times slowly, but never standing still.

That means you can confidently claim to be significantly different now than you were previously. Just by living! By breathing and experiencing the energy in and around us, we have developed. Without striving, without even perhaps being aware of it, the DaWei Law of Evolution has been at play.

To not allow ourselves to evolve, would be to deny the universal energy its ultimate purpose for our lives. Science has verified hereditary principles whereby humans pass on physical and
character traits to their offspring. Why is that? It is simply that we continue to evolve, collectively. If we do not take care to assist and amplify wherever possible the physical, emotional or spiritual development of others, we do harm to ourselves because we disregard our responsibilities as energy conduits to further the universal intention toward continuous evolution.

The next question is ‘Have you evolved positively or negatively?’

You will know the answer to this instinctively by the way you feel about yourself. Are you happy? Are you thriving? Are you feeling empowered, victorious? The universe gains no utility from us feeling distraught, dependent or being in a state of dis-ease.

Although these may be necessary and purposeful phases within our respective journeys of evolution, we are not designed to remain in a state of dis-ease for extended periods of time. If we do, we die. Even though death may actually be just another step in the ever evolving flow of energy, more utility is spread around by our living. And evolving.

Now evolution has been around since the beginning of the universe, that is long before Charles Darwin associated the term
with his alleged advancement of the animals to the present day homo erectus. Since then the meaning of the word evolution has been twisted beyond logic. Some people think that so-called civilised cultures are more highly evolved than so-called primitive cultures.

Nothing could be further from the truth. The aboriginal tribes-people of Australia, for example, were stripped of their dignity, customs and culture as western imperialism engulfed them and they found themselves without meaning and without purpose, starved of recognition. This once proud culture, capable of interacting with mother earth in ways now all but lost forever, could not only survive in the dessert for extended periods of time but even flourish as families and communities, with no currency other than familial and communal recognition. Their history is a tragic reminder of how so-called progress may in fact be retrogressive to the universe. Perhaps, as humans, we are only now starting to realise the dire consequences of interfering with the fifth DaWei Law of Energy.

We should also take care not to place unnatural obstacles in the way of evolution in general. It has been said that one generation’s solutions are the next one’s problems. Think of
pollution, global warming, nuclear waste disposal, post-colonialist poverty, and you immediately see four examples.

So how should we apply this law?  
‘We should allow ourselves to evolve purposely and naturally. Go ever forward, respecting the ways of the past and constantly adapting to the ways of the future. The energy is within and all around us. Everything we need has been freely given. Death is the term we use to denote an evolutionary transformation of energy. It is nothing more than a form of recycling, which is an essential and repetitive stage in the continuous evolutionary process. Death has been metaphorically likened to ‘dust to dust; ashes to ashes’. All death really means is that our composite mass of energy is transformed into new forms of energy. To the universe there is no difference between life and death. Both forms of existence are energy intent on continuous evolution.
Just a thought:

Do you remember the ice-age? Where are the dinosaurs that roamed the earth millions of years ago? Do you not think the universe has changed?

Now, suppose the caterpillar never became a butterfly. What about all the flowers that would not be pollinated? What about all the children that would not be fascinated by the beautiful colours of the butterfly? Do you not think the universe would be different for that?

How different might your world be if you accepted the fact that you have a vital role to play in the universal evolutionary process?

And not just in this lifetime. Forever!
The Sixth DaWei Law – Reciprocity is a Non-negotiable Ethos of the Universe

Isaac Newton was only half right, when he proclaimed that every action has an equal and opposite reaction. Karma is not limited by the space and time constraints of our physical energy manifestation. We cannot escape the law of universal reciprocity, even though we might not be cognisant of the causal links between seemingly unrelated events. The fact is that the universe is infinitely ethical. Thus justice and fairness exist as non-violable universal principles. We ‘reap what we sew’, maybe not in this physical energy form, but nothing and no-one can escape the law of reciprocity. The ancient metaphor, ‘Those who live by the sword will die by the sword’, depicts an uncanny recognition of this law.

And it also works in reverse. What you resist, persists. What we suppress comes up around us. The universe engulfs us with its energies. Our lack of contribution evokes retribution. Selflessness begets favour.

Equally amazingly, and indicative of the simplicity of the Law of Reciprocity, is that it has no regard for the earthly constraint we
call time, for all that is universal is infinite, there is neither past nor future, only the present. Each fleeting moment exists, and always has, as a particular energy manifestation. In its own right, it remains in existence forever, though it changes form continuously.

The DaWei Law of Reciprocity makes it possible that good and bad fortunes are not a result of a causal event in the current time period, but profoundly the unavoidable consequences of energy flowing toward optimal utility.

All favour is fluid. It flows where it is appreciated, where it gains optimal utility and where it is assured of continuing evolution. We reap whatever we sow; every cause gives rise to one or more effects; every action has an equal and opposite reaction. Some people call this ‘Karma’. Whatever you like to call it, every thought, word, and deeds has implications. The way it works is basically like this: You have a thought, the thought takes some energy, you dwell on it a while and it absorbs more energy, you start to imagine it happening and by so doing you direct some more energy toward it. Now, we know that, according to the DaWei Law of Flow, energy flows toward optimal utility, so you reach a stage where you decide whether or
not there is utility in continuing to expend energy in that direction. If so, the human brain starts to hatch plans to take you toward your goal and the universe begins to align itself accordingly, as everything is energy and your thoughts and actions are simply conduits for that energy. Now, in view of the DaWei Law of Visualisation, whatever you set your mind toward will become the focus of your actions. When thoughts, words and deeds become repetitive, we develop habits or conditioned behaviours. Conditioning is already proof that ‘Karma’ is in process, because conditioned responses will keep us travelling along the same old path. The old saying ‘An eye for an eye; a tooth for a tooth’ originates from the recognition of the daWei Law of Reciprocity. It is the same thinking that produced the principle of ‘fighting fire with fire’.

The tragedy is that whatever energy we send out always and unavoidably comes back at us, like an invisible virtual boomerang. That is why the ancient sages came to the conclusion that ‘those who live by the sword, die by the sword’.

Hence optimism gives rise to good fortune, and vindictiveness to retribution. It is both profound and obvious. Think of road rage, schoolyard fights, boardroom arguments, lovers’ tiffs. All of these
are started by the energy sent out first from one and then another or others. The tongue is an important instrument in this process as it is responsible for translating negative energy into audible verbal communication.

So how do we break the cycle of reciprocity?

Impossible! It is, after all, a law of the universe, and not dependent on us. All we can do is re-channel the energy by turning it around into the positive. This process is akin to ‘turning the other cheek’ and closely related to the concept of meekness. Remember the saying, ‘The meek shall inherit the earth’. Meekness is not weakness. It is not the same as submission. It requires a definite strength of character, though not very common, for one person to absorb bolts of negative energy from others, reprocess it all and return it in a positive form. It is a skill that might well take a lifetime on earth to learn.
Just a thought:

Suppose you were able to mete out unimaginable hardship on others while living a life of luxury and excess. Would that be fair? You might say you don’t care if it’s fair or not, as long as you are the one receiving favour, albeit at someone else’s expense.

Now suppose the pendulum swung against you. Would you change your view? Of course you would.

Even in this realm of limited understanding of the universe, we have, or at least yearn for, some innate belief in fairness.

Reciprocity is that fairness we seek. And the universe has infinite memory.
The Seventh DaWei Law – Serendipitous events are living proof that the universe is conspiring to provide whatever we need.

Serendipity - it is the phenomenon by which events happen that lead to fortuitous and previously un-envisaged outcomes. A serendipitous event may be precipitated by a coincidence, or even an accident, that opens up new opportunities. If we are open to it, we can be guided to meet people and experience all the things we need in order to survive, learn and grow. Serendipity is also another form of validation, as it lets you know that you are in the right place at the right time. Now those serendipitous connections in this life are what makes it all come together for me - joining the dots - understanding that everything has a purpose.

Serendipity is a shy form of energy manifestation, that is to say it is not pushy; it responds to you only when you ask it to. And there are a few elements that may be regarded as pre-requisites for its full manifestation in your life. Here follow a few illustrations of how its magic works. Note the essential pre-requisites.

One - Serendipity relies on Authenticity
In 1975 I was looking for my first job. The day started at 7.30am with my father taking me to the industrial area of town, which consisted of one very long road with factories on either side of it. My instructions were to keep knocking on doors until I found a job and my father would pick me up again at the other end of the road at 5.30pm. I did not think this was at all harsh, just practical, as things had to be in those days. And it was perfectly natural for my father to guide me along my life’s journey by placing me in situations where I would have to do or die, so to speak. I thank him now, for that.

My quest began with certain optimism, but this quickly changed as I endured one rejection after another. One was particularly impolite, and to this day I have boycotted the use of that company’s products. Nevertheless, I had a mission to complete, and I persevered, though I started to become more selective about which doors to knock on. Passing by one factory, I noticed it was noisy and dirty, and it became my first candidate for omission. But the universe had a different plan in mind. The manager at the next company explained nicely that they didn’t need me at that time, but that the factory adjacent – the one I had skipped – were looking for a trainee and he promptly took me over there and
introduced me. To cut a long story short, after much interviewing and testing, I was offered the job.

I did not know at the time that this was a subsidiary of one of the most respected companies in South Africa. Over the next three years, I was to be trained as a manager. It was the best training anyone could hope for; the school of hard knocks, to say the least. More importantly, I was about to learn two important lessons of leadership, these are to be acutely aware of cultural idiosyncrasies and to master the art of earning the respect of other individuals.

Being a trainee meant working alongside tradesmen, sometimes being their labourer, all the while knowing you would one day be promoted above them. They knew it too, which made it hard for them to swallow. At first I was despised. This only added to my challenge. Day by day I was gradually more and more accepted by my co-workers as I proved I held respect for their skills and for each of them as individuals.

After attending night school for three years, I graduated and was promoted, but not before I had earned the respect of my peers, who were by then genuinely pleased for me. One of the senior staff members, who had appeared particularly antagonistic
toward me at first, had become a true friend and I was pleased to be the one he asked to write a letter of recommendation when he wanted to migrate to Australia.

Years later, I moved on from the furniture factory, working first as an advisor to other furniture companies, then as an industrial engineer after further part-time study, then as an executive of a large pharmaceutical manufacturer, where I met Sibu.

Sibu and I had significant things in common – beliefs, values and principles - and we discovered some healthy synergies in our respective endeavours. Before long, he was enticed to join a multi-national conglomerate that owned, inter-alia, the group of furniture factories I had previously worked with. When I moved on too and started my own management consulting firm a year later, he naturally allowed me to make a proposal to be their consultant and training advisor. As my reputation was intact among all the directors who had known me as a trainee and operations manager some twenty years earlier, my firm had no real competition when it came down to landing this huge and ongoing project.
Thirty years after my initial induction to the working world, I would find myself, per chance, striking up a conversation with a man in a shopping mall in Australia. We both recalled happy memories of that dirty and noisy factory and the challenges of acceptance that were so integral to my first job. It turned out to be the same guy I helped all those years ago. We couldn’t help but quote that old adage, ‘Small world’.

Serendipity relies on authenticity, i.e. it will work for you, but you have to be yourself.

Two – You have to be open to it

On a lonely Sunday in October 1985 in a sleepy hotel, a tour coach drew up at the entrance. There were glasses of champagne with orange juice laid out for the new arrivals, but no-one to hand to present them. I decided to do the honours. One of the first people to accept the welcome was an elderly man. As I would be representing South Africa in Taiwan later that month and this man appeared somewhat Chinese, I boldly asked him where he was from. When he said “Taiwan”, I was surprised that my instinct had been correct. I did not fully comprehend the power of serendipity yet. We arranged to have a drink later, and
he gave me the twenty questions. When would I be there? What would I be doing? What did I want to do? Etc.

When I arrived at Taipei airport with my team some weeks later, there was a Limo and a red carpet and I was whisked away to meet a very high up official, who handed me an itinerary. Even though I couldn’t read a word of it, I somehow knew that this would be a holiday of a lifetime. And I was not disappointed. Dr. Ma had let his friends in high places know in advance of my visit and they had already liaised with our host, the Taiwan Police Department (who run the lifeguard services too) and it had all been arranged. I could take one team mate and we were given a guide/interpreter and for the next six weeks we were treated like kings in every part of Taiwan.

All because I took a chance and handed out the welcoming drinks. By doing so, I indicated that I was open to serendipity.

A second example happened twenty-odd years later, strangely enough also in Taiwan. One evening I decided to take my guitar and find a cocktail bar to play at. I thought I would just play for an hour, say 9pm to 10pm. So I arrived there by Taxi at their usual opening time, 9pm, only to find out the place is not open on
Sundays. So there I was some distance from my hotel, with guitar, reading glasses, my song book [all dressed up and nowhere to go], so I decided to walk back and see if I could find my way.

Then the rain came, so I took shelter under an overhang in some back alley and just waited. When the rain abated a little I headed for a street in the distance with neon lights. It turned out to be the most exclusive street, so there were shoe stores and fashion boutiques, you know. Now most of the people there do not even make eye contact with a foreigner, and as much as I would like to blend in, it's a little harder when you're twice as tall as everyone and you have a distinctive facial structure. But now I'm carrying a guitar in the rain instead of an umbrella and, despite trying to look like I know where I'm going, I am quite obviously searching for landmarks that might be vaguely recognizable, or any indication that I am headed in the right direction.

So, next thing I know I am standing next to a pretty girl who just happens to speak English. It turns out she has studied music in Australia. She assures me that my hotel is not far away and offers to walk the rest of the way with me. This is nice because
she is talkative as well as pretty and, of course, she has a big umbrella.

At the hotel lobby I buy her a coffee and she asks me to play some of my songs. Since I prefer a small audience, that's just fine with me. A few other people gather around too, so now I'm the unofficial entertainment for the evening. Turns out they show ample appreciation for my talent, as they do here, and the recognition did provide sufficient lubrication for the energy to continue flowing, and I must say the songs actually sounded better than usual, even to me. So I got my audience, after all, a different one from what I expected, yet probably more responsive to my need.

A third example occurred when I was in Rio de Janiero on business. Having checked into a business hotel on Copacabana Beach, I was keen to catch up on the backlog of e-mails and earn myself some free time to get into the carnival spirit in this most beautiful of cities. That was my plan. The universe, as I was to find out, had another. The hotel’s internet service proved illusive. Neither the plug-in, nor the wireless wanted to play ball that day. Even the support office I was put through to in Sao Paulo
couldn’t work it out, repeatedly making me wait for their call back while they tried to resolve the problem.

Well, I had been warned about not stepping out after dark in Rio (a caution I personally believe to be unwarranted, definitely overstated, as anyone with common-sense and an average amount of street-wisdom can feel entirely safe there), and was obviously keen to actually make better use of the daylight. Exasperated, I finally called off my quest to connect. The e-mails would just have to wait.

Dressing as local as possible, I ventured into the streets of Rio, inhaled the fresh sea breeze and soaked in the brilliant but already-fading sunlight. Well, I hadn’t gone half a block before someone said, “Hey, are you from Australia?”

This person had recognised my t-shirt, with the distinctive Free Ride Surfing School logo of my family business on it. Tiete explained that she had been living on the Gold Coast for two years and become friendly with some surfers, one in fact the owner of a rival surfing school. I told her my frustration at not having internet access. No worries, she said, “Bring your laptop to my parents’ apartment”, which I did. Problem solved.
You see, the universe knew my need; and supplied the solution. Why? Because I was open to it.

**Three – Don’t be stubborn**

My family and I migrated to Australia in 2003 and I booked my son, Mark, into a good school in Brisbane, where I had found a job. Just before the school year started, we decided to take a weekend break on the Gold Coast and while there my wife, Vivienne, remembered she had a friend somewhere in that vicinity. So, we set about looking up the surname in the phone directory and found it. We phoned, and sure enough it was Pauline and Gary. Their son was the same age as Mark and attended a very good school there; in fact, the very top school. Needless to say we went and had a look and were totally impressed.

On the drive home, Marked asked us if there was any possibility he could enrol at TSS. Now, of course, as parents you want to do the best for your child. There were just three problems associated with this request. Firstly, we lived and I worked in Brisbane, which is an hour’s drive away. Second, we had already signed up at JPC, which was across the road from our house. Thirdly was the aspect of the school fees. It was a long shot, OK!
We set up an interview at the school, after which we were all the more convinced, due to the similarity of TSS to Grey High in Port Elizabeth, South Africa, from where we had come and the headmaster offered Mark a place. For practical reasons he would have to board at the school. He accepted that.

Again, to cut a long story short, Mark was to become Deputy School Captain and Head of House, Captain of the first team in cricket, Captain of the first team in tennis, a chapel sacristan, and was awarded the school’s coveted prize for leadership. All this occurred in less than two years at the most prestigious school in a new country. He subsequently coached cricket and tennis at the school.

If I had been stubborn and insisted that he go to JPC, as originally planned, his school experiences may have been vastly different.

Four – Do what you believe is right for you

One time my bank made a mistake in my favour. There is a story
behind it. Here goes. When South Africa began to look like it might go the same way as Zimbabwe and the other fifty-odd African countries had – crime, inflation, declining health and education facilities – I decided it was time to move on. After all, my duty was to see that my family had a safe and secure future. One May morning, I made the decision. We would relocate to Australia. This life-changing revelation came to me between leaving Free Ride Cabin at Jeffreys Bay and arriving at the beach for my morning surf. In the space of about two hundred metres I made the bold decision to get my application in to the Australian Embassy without delay. With a bit of luck we would be there by mid-year, I imagined.

The immigration application was convoluted. It took me weeks to gather all the bits of information for Vivienne, Mark and me – birth certificates, full unabridged marriage certificates, parents birth and death certificates, certified copies of tertiary education complete with official academic transcripts and syllabi, letters from previous employers, character references. This all had to be done before a certain date when the criteria for Australian immigration might change. Also, I was running out of time. To get the required points tally, I couldn’t turn forty-five. Eventually I lodged the application and said a prayer. ‘If this is
meant to be, then let it be’, I prayed, and I left my destiny in the hands of a benevolent universe. Not long after, we were politely notified that our application had been received, that it was in a queue in the immigration office, and that it would be processed sometime within the next two years, and that we should avoid contacting the authorities in the interim as any disturbance to our file might render it demoted in said queue, resulting in further delays in processing.

Now, waiting for your migration papers to be processed is no normal life. You’re not inclined to do anything. Like you can’t commit to any long term career plan, you don’t want to get involved in buying and selling property, changing your car, topping up your insurance, etc. To add to the uncertainty, during these two years, the value of our currency was diving. From a base of one-to-one the 1980s, it was now over five of our notes for one Australian dollar, and sliding.

My business was reliant on corporate contracts. We had an office block on the main street in a prestigious part of town and up to ten project managers. To feed the tax man, as I had made it a personal principal never to evade him, I had to keep feeding the mini-monster that the business had grown into, which meant
chasing the next and subsequent projects, each one larger, more complex, more lucrative than the previous. Now, with the migration intent in progress, I was hard-pressed to muster the instincts that had served me so well in securing successive contracts to date.

As a hedge against currency fluctuation, I had invested capital in Deutsche Marks, which was later automatically transferred into Euros. This turned out to be a good move. When the bank made an error in my favour, however, and my liquid assets suddenly doubled, I was taken by surprise. I enquired how this had come about, suspecting an error, but was curtly informed that the bank had a proud history of accuracy and there could be no mistake. It seemed for all-the-world to be the result of some magic formula applied to the exchange rates when converted from Deutsche Marks to Euros.

I discussed this with friends and colleagues. My fellow entrepreneurs told me that banks had insurance for mistakes of this nature and that I should accept my good fortune with gratitude. My financial advisor suggested withdrawing the funds before the bank had a chance to renege and reverse the mistake, but I reasoned that it would be counter-productive to do so, since
I had placed the money there as a hedge against the volatile local currency and was not ready to bring it back. Furthermore, I imagined I might forever be anxious that a letter would arrive by registered mail, stating that an error had been uncovered and requesting immediate repayment of the surplus funds. I also knew that everything I owned would ultimately be channeled into rebuilding our lives in a new country, so there would be no surplus funds for a long time.

I decided I would rather work with what was mine. Such was my conviction; all I needed was the courage to do what I believed was right.

I eventually made my mind up that I didn’t want the bogus bonus, and I said so in a letter to the bank, requesting a reconciliation statement, and at the same time attaching my cheque for the exact amount I believed to have been in error. Of course, my friends, colleagues and fellow entrepreneurs considered me not only a fool but also a traitor to the cause of self-interest. Not entirely, I reasoned, as I did hold on to the interest it had earned me.
The bank’s reply stated that they would never have uncovered the error and they thanked me for my honesty – an irony I wasn’t sure how to take. Somehow, though, I felt at peace with this. I had acted in line with my personal values, no-one else’s, and it felt good.

When the Australian Immigration Office later asked for a character reference, the bank manager wrote, ‘Dr. Robinson is a man of the highest integrity’. Now, it is important to realise that money can’t buy a recommendation like that, and I submitted confidently, knowing I was worthy. If that was what sealed my chance to make a new life in Australia, my courage to ‘swim against the stream’ and do what I felt was right had definitely paid dividends.

So, for anyone wanting to practice tapping in to the universal Serendipity, remember the four pre-requisites:

- One - Serendipity relies on Authenticity
- Two – You have to be open to it
- Three – Don’t be stubborn
- Four – Do what you think is right for you
I once read the book, ‘The Making of Nampak’ with much interest, as Nampak was one of my clients and had become the leading manufacturer of corrugated cartons in Africa. I was somewhat surprised at the time to find that the company’s growth had come about as the result of a series of largely unplanned mergers and acquisitions, all precipitated by chance meetings - on aeroplanes, at airports, in hotel lobbies or through friends of friends. I realised that the whole growth pattern of Nampak was a series of serendipitous events.

I mentioned this to an esteemed colleague. “Yep”, he said, “That’s pretty much how it happens!” Now I had been an ardent student of strategic management, but not a single text book or lecture had enlightened me to the power of serendipity in the corporate sense.

Years later, of course, I do know and appreciate that power. Thinking back now, I can see how every business deal I ever did began with a serendipitous event, either a chance meeting with a ‘friend of a friend’, or a turn of events precipitated by some problem or obstacle I had to find a way around.
Serendipity is everywhere. Think about it. How did you meet your spouse? How did you make your friends as a child? How did you come to have your job? Serendipity makes all of these things into reality. It doesn’t differentiate between large and small events. In the universal sense, there is no difference. Serendipity works at the personal as well as the corporate level.

If there is a name for the philosophy underpinning serendipity, it is what the French philosopher Jean-Paul Sartre, and Danish philosopher, Kierkegaard, called 'existentialism', (not that I want it, or me, to be labelled). It has been branded an extreme form of subjectivism, which is itself the extreme of relativism. But, that aside, there is no doubt serendipity exists. It presents us with all the dots we need. We just have to join them up. But the joins have to be authentic, open to it’s power, not stubborn, and engage the universal energy in your favour by doing what you believe is right for you. Without those, serendipity is unable to favour you.

By the way, most people I meet are like the dots on a page. They may become ‘connections’, but they don’t qualify as fellow ‘connectors’. A few, I see as fellow dot joiners. This is a far more significant connection for me. There is a sense that we are
constructing our own individual realities, in parallel, perhaps only for a short while, perhaps longer, for the reality we may be seeking guarantees no pre-ordained pattern. The picture we are constructing can change with every additional dot we choose to incorporate, or exclude.

There are an infinite number of possible dots. Each of us has only one pencil. Once we ignore any dot, it is unlikely to appear again. Therefore we could say ‘every dot has its day’. But I am not into the dots per se. I am after the picture - my very own picture. And I want to draw it my very own way.

I have also learnt that serendipity doesn't easily collaborate with expediency, in this life. The most direct (expedient) route only joins dots by straight line. Those who are engaged in expediency therefore tend to block out serendipitous possibilities. They simply don’t have the time or the inclination to seek its treasures. They are too focused on a pre-determined destination to enjoy the journey. All nomadic tribesmen have great respect for serendipity. It represents survival for them. The Aboriginal people of Australia, for example, always embarked on an annual ‘walk-about’, during which they trusted their instincts and Mother
Nature to provide serendipitous opportunities for their survival in the deserts of the Outback.

The scenic, serendipitous, route involves the joining of many dots. It exercises one’s peripheral vision. It expands one’s view of life. Whilst it will undoubtedly take longer to complete the picture, one definitely learns more along the way.

Serendipity never lets us down if we put the four pre-requisites in place, and practice.
Just a thought

Have you ever felt the exhilaration of knowing you are in the right place at the right time?

Have you ever had a disappointment, only to feel later that it was just as well that happened because it led you to something more satisfying?

Have you ever had an unplanned meeting with someone and ended up becoming the best of friends with them?

Have you ever needed something and had it suddenly appear for you?

Well, if you have, then you already know the power of serendipity. And you can access its power as and when you wish.

And if you haven’t yet experienced this form of energy, it’s about time you opened yourself to it. It exists for your benefit.
Energy is everywhere. It is well documented that the earth we inhabit absorbs over eight million bolts of lightening every twenty-four hour day. There is enough electricity in one bolt of lightening to light up New York City for three months, to charge every battery in the world for seventy years. The temperature at the impact point of a lightening bolt is greater than the surface of the sun, itself a giant furnace, so hot that it burns our human flesh from ninety-three million miles away.

A single earthquake at sea is capable of setting in motion a tsunami that destroys everything and everyone in its three-thousand mile radial path. Volcanic eruptions have destroyed whole civilisations.

We know these things, but we don’t know why. Our knowledge is limited. Now, the term ‘knowledge’ is used to denote a collection of scientific truths. If someone is said to be knowledgeable in a certain field, then it simply means they ‘know’ a lot of facts that pertain to such field. Knowledge is therefore ‘created’ by science as hypotheses about nature and our place within it become verified through replicable and
documented evidence. So it has become the tradition that science informs the rest of humankind. One highly-regarded scientist was Sir Isaac Newton, who discovered the following three laws of motion:

The Law of Inertia – A body will remain at rest or in motion unless operated on by an external force. The universe has inertia. Humans are not external to the universe. Therefore we are part of and subject to the inertia of the universe. We do not ourselves influence it to any significant extent.

The Law of Acceleration – The acceleration of an object is directly proportional to the magnitude of the net force acting on the object and inversely proportional to its mass.

The Law of Equilibrium - Every action has an equal and opposite reaction.

We know these Newtonian laws to be true, not only because we have been taught them, but also because we see them in action all the time. They have become an accepted part of our world view. The laws have always held, yet it took a scientist to proclaim them before they became generally accepted. The simple act of
writing them down and naming them gave them their own life. And upon that life, further scientific enquiry was founded.

Another eminent scientist was Albert Einstein, whose Theory of Relativity states: \( E = mc^2 \). This is a law of physics and it means that Energy is equivalent to Mass multiplied by a constant, which happens to be the Speed of Light squared (a very big number indeed). Wow! That means even a minute physical entity (matter) contains a huge amount of energy. Now this law is a more recent discovery than the previous two and, while it has gained intellectual acceptance worldwide, the vast majority of humankind remain largely ignorant of its profound implications, when combined with the Newtonian laws of physics, though they are entirely obvious and self-evident, once stated, as are the DaWei Laws.
DaWei Laws in Practice

What should we do with this knowledge? We should use it, of course, to become exactly what we are meant to become – unobstructed conduits for the flow of universal energy. Each of the laws has what we might judge as positive and negative manifestations, so it is important to remember that both are purposeful.

Sometimes events and circumstances may appear to defy logic. Often we cannot fathom why things happen. It may seem that there is neither cause nor reason. I hope this book will help you understand how the DaWei Laws are at work, always and ever, whether we acknowledge them or not.

I extend a personal invitation to anyone, anywhere, who believes he/she has evidence that might refute any of the seven DaWei Laws, to write to me and share with me why you believe your experience runs counter to what I have written. In like manner, I also invite everyone, everywhere, to share your experiences that support the seven DaWei Laws wherever and whenever they occur.
Here are two final stories that leave me in no doubt that the universal energy I am forged of and a conduit for, while engaged in its quest, concurrently contains benevolence for me.

One night, while fast asleep in my bed, I was suddenly awoken by a loud crash. Startled and dazed, I jumped out of bed and heard my son call from the other room. Not knowing the source of the disturbance and sensing he might be perturbed, I immediately ran along the passage to his room. He was fine, but had been startled by the crash, as I had, so I set about searching the house for its source. What I was to discover would convince me beyond doubt that we are indeed able to transcend physical constraints. A large framed picture had fallen from the wall and the glass had smashed. Glass was everywhere. There were large pieces, small sharp spikes, tiny splinters and minute specks all over the carpet. The amazing truth is that I had run over it all, in my bare feet, without even noticing. You see I was intended, at that instant, totally and absolutely, toward protecting my son that I neither saw with my eyes nor felt the glass under my feet. Now there was no way I could possibly have navigated that passage without running right over that glass. The pieces were so sharp and extended densely across the width of the carpet but incredibly my feet were not cut at all. The only way to explain this, is that I
was so intent on attaining my goal of getting to my son’s room, that I was totally unaware of and unconcerned with any obstacle in my path. My intent had transcended my physical situation. In the context of what we now know about the DaWei Laws, the story is less surprising and more believable, because we know that energy is not concerned with glass on the floor and feet that could be cut to shred. The force that allows people to walk on hot coals of fire and have their body parts pierced with needles without feeling the slightest pain, is the same force that surrounds, engulfs, becomes, inhabits and supersedes us. It is all energy.

On a more business oriented note, this second true story reminds us that even money is not immune to the DaWei Laws. In fact, money may best be understood as a man-made way of packaging value or commercial utility. Just as energy flows, so does money.

A prominent entrepreneur, having built up a highly successful business over some twelve years, decided to sell and return to the world of academia. At the time he sold his business all was well. Employees were empowered and motivated, customers were happy, suppliers were satisfied – and the annual sales were about one hundred million dollars. He sold the company to a large corporate at a price-earnings ratio of twenty-five, way higher
than the industry norm of eight. This translated to a price per share of eighteen dollars. Over the next two years the new owners placed the company in the hands of an aggressive management team, who succeeded in increasing sales by sixty percent.

Two years later, however, the company was on its knees – no-one would buy from them and no-one was willing to supply to them. The share price had fallen to just forty cents. Why did this occur? Well, the new owners didn’t care about their customers, their employees or their suppliers. They had unwittingly changed the energy conduits; and it didn’t take long for the universe to adapt.

I think you will find, as I have, that the DaWei Laws hold true in every circumstance.
Epilogue

Are we humans really so important in the whole universal scheme of things?

It might seem like the DaWei Laws appear to obviate our higher purpose. Far from it! Given all that we know and don’t yet know about the universe we inhabit, there remains one thing we do that directly influences everything. We Choose!

In fact, everything we do is a matter of choice.

Though the laws are universal and powerful, we nevertheless exert a direct and profound influence on the way each one plays out. We choose to direct our energy in certain ways (First DaWei Law - Flow). We choose who and what we attract toward us or pursue (Second DaWei Law - Attraction). We choose what we intend our thoughts toward (Third DaWei Law - Visualization). We choose to give and receive validation and in what measure (Fourth DaWei Law – Recognition). We choose to foster or shun natural adaptation (Fifth DaWei Law – Evolution). We choose to create our own Karma (Sixth DaWei Law – Reciprocity). We recognize and are open to existential opportunities (Seventh
DaWei Law – Serendipity). Ultimately we will become as we behave, so to enable our real self to evolve we need to be living the best self we can. That is the essence of authenticity.

And now you can choose what to do with this knowledge. Choose wisely!
Thank you for reading The DaWei Laws.

David A Robinson, PhD

July 2007
Other books by the same author:

*Destiny – the Reflections of a Surfing Professor*

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